

ITIL Service Strategy

Course Introduction

3m

Course Introduction

Chapter 01 - Course Introduction

13m

Lesson: Course Organization

Welcome to the Course!

Mentoring Community Introductions

Why Are You Here?

Using Bloom's Taxonomy

What do you Expect?

Housekeeping Online

Lesson: Course Conventions & Agenda

Conventions Used

Quizzes & Exercises

ITIL Qualification Scheme

ITIL Intermediate Exams

Getting Started with an Online Class

Chapter 01 Review

Chapter 02 - Service Strategy

1h 1m

Lesson: Introduction to Service Strategy

Service Strategy in the Service Lifecycle

Managing Across the Lifecycle

Purpose, Goals & Objectives of Service Strategy

Scope of Service Strategy

Value of Service Strategy

Service Strategy – Principles

Strategy Basics

Service Strategy Fundamentals

IT Service Management

Service

Value Creation

Mind Gap

Marketing Mindset

Communicating Utility

Communicating Warranty

Utility & Warranty

Service Assets

Capabilities & Resources

Business Units

Service Units

Lesson: Service Provider Types

Service Provider Types

Internal Service Provider

Shared Services Unit

External Services Unit

Choosing a Service Provider Type

Lesson: Service Structures

Service Structures

Value Chain

Value Network

Lesson: The 4-Ps of Strategy

The 4 Ps of Strategy

Perspective

Position

Plan

Pattern

Lesson: Service Strategy Summary

Service Strategy Summary

Checkpoint

Chapter 02 Review

Chapter 03 - Services & Strategy

51m

Lesson: Defining Services & Market Spaces

Steps of Service Definition

Define the Market & Identify Customers

Understand the Customer

Quantify the Outcomes

Services & Strategy

Classify & Visualize

Understand Opportunities

Market Space

Outcome-based Service Definition

Service Model

Dynamics of a Service Model

Service Units & Packages

Lesson: Service Strategy Across the Lifecycle

Service Economics

Strategy-Driven Capability

Strategy & the Lifecycle

Strategy & Design

Outcome-Driven Design

Constraint-Driven Design

Pricing-Driven Design

Strategy & Transition

Strategy & Operations

Deployment Patterns

Hosting the Contract Portfolio

Managing Demand

Strategy & CSI

Improvement-Driven Feedback

Quality Perspectives

Warranty Factors

Reliability

Maintainability

Redundancy

Availability Factors

Lesson: Services & Strategy Summary

Services & Strategy Summary

Checkpoint

Chapter 03 Review

Chapter 04 - Service Strategy Processes

2h 58m

Lesson: Strategy Management for IT Services Introduction

Introduction
Purpose, Goals & Objectives
Scope
Business Value
Concepts
Activities
Formulating Service Strategy
Strategic Assessment
Analyze Internal Environment
Analyze External Environment
Define Market Space
Identify Strategic Industry Factors
Establish Objectives
Strategy Generation
Determine Perspective
Form Position
Craft Plan
Adopt Patterns of Action
Strategy Execution
Engage other Lifecycle Processes
Align Assets & Outcomes
Optimize Critical Success Factors
Prioritize Investments
Measure & Evaluate
Service Management for Internal Service Providers
Triggers, Inputs & Outputs
Relationships
Critical Success Factors
Challenges & Risks
Strategy Management for IT Services Summary

Lesson: Service Portfolio Management

Introduction
Purpose, Goals & Objectives
Scope
Value to the Business
Concepts
Business & IT Service Management
Service Portfolio
Service Portfolio Methods
Define
Option Space Tool
Analyze
Approve
Charter
Triggers, Inputs & Outputs
Relationships
Critical Success Factors
Challenges & Risks
Summary

Lesson: Financial Management

Introduction
Purpose, Goals & Objectives
Scope
Value to the Business

Concepts
Financial Management Activities Overview
Process Activities
Accounting
Accounting Activities
Cost Models
Cost Centers & Cost Units
Service Valuation
Cost Types & Elements
Cost Allocation
Budgeting
Budgeting Activities
Charging Activity
Pricing
Financial Management Cycles
Return on Investment
Triggers, Inputs & Outputs
Relationships
Information
Critical Success Factors
Challenges & Risks
Summary

Lesson: Demand Management

Introduction
Purpose, Goals & Objectives
Scope
Value to the Business
Concepts
Activity-Based Demand Management
Business Activity Patterns
Patterns of Business Activity
User Profile
Matching UP to PBA
Demand Modeling
Managing Demand
Service Packages
Triggers, Inputs & Outputs
Relationships
Critical Success Factors
Challenges & Risks
Summary

Lesson: Business Relationship Management

Introduction
Purpose, Goals & Objectives
Scope
Business Value
Policies, Principles & Concepts
Process Initiation
Customer
Service Provider
Triggers, Inputs & Outputs
Relationships
BRM the Lifecycle & Tools
Service Strategy
Service Design
Service Transition

Service Operation
Continual Service Improvement
Critical Success Factors
Challenges & Risks
Business Relationship Management Summary
Lesson: Service Strategy Processes Summary
Service Strategy Processes Summary
Checkpoint
Chapter 04 Review

Chapter 05 - Organizing & Sourcing

46m

Lesson: Strategy & Governance

Governance
Setting Strategies, Policies & Plans
Governance Framework
Service Strategy & Governance

Lesson: Strategy & Organization

Strategy & Organization
Organizational Development
Stage 1 – Network
Stage 2 – Directive
Stage 3 – Delegation
Stage 4 – Coordination
Stage 5 – Collaboration
Organizational Departmentalization
Organizational Design
Organizational Culture
Generic Roles & Responsibilities
Service Owner
Process Owner
Process Manager
Process Practitioner
Service Strategy Roles & Responsibilities
Strategy Management for IT Services
IT Steering Group
IT Director or Service Management Director
Service Portfolio Management
Business Relationship Management
Financial Management
Demand Management

Lesson: Sourcing Strategy

Sourcing Strategy
Sourcing Decisions
Sourcing Structures
Multi-Vendor Sourcing
Service Provider Interfaces
Sourcing Governance
Critical Success Factors
Roles & Responsibilities

Lesson: Organization & Sourcing Summary

Organizing & Sourcing Summary
Checkpoint
Chapter 05 Review

Chapter 06 - Implementation

30m

Lesson: Technology Considerations

Socio-technical Systems

Service Automation

Service Interfaces

Lesson: Implementation

A Top Down Approach

Implementation Across the Lifecycle

Set the Implementation Strategy

Design Service Strategy

Transition Service Strategy

Execute (Operate) Service Strategy

Improve Service Strategy

Lesson: Challenges, Risks & CSFs

Challenges

Risks

Critical Success Factors

Lesson: Implementation Summary

Implementation Summary

Checkpoint

Chapter 06 Review

Course Closure

Total Duration: 6hrs 21m